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Albert James Carey 1927 - 2009 Vi Carey 1926 - 2017



It all started in 1964

Just like all successful companies, it all started with a good idea and some hard graft.

Albert James Carey was born in 1927 in Kilburn, London.

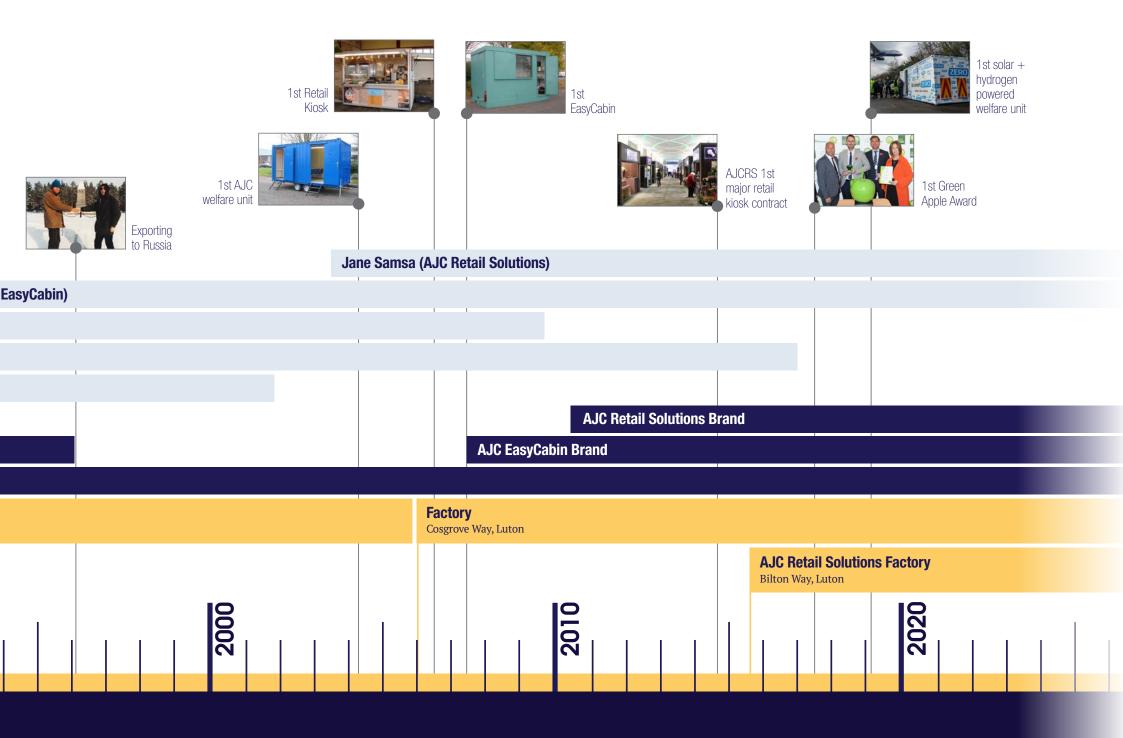
In 1963, Albert James Carey (age 40) was working for a large manufacturing company based in Dunstable, Bedfordshire. He worked as a service engineer maintaining factory equipment. He mostly worked night shifts, the long hours were taking their toll on family life.

Albert was asked by his brother Peter to build a small baggage trailer. Albert used his garage space and some borrowed equipment and set about building the first AJC Trailer. The trailer was a big hit with Peter's friends and neighbours within a few days they had 3 orders for more trailers. Albert got to work on the next 3 trailers.

Albert could see the potential in the trailers, and took a small advert in the Exchange & Mart magazine in 1964, advertising the 1st model: The 4' x 2'6" baggage trailer.



10664 AJC Trailers company formation.		the second secon	BUILDING QUALITY TRAILERS SINCE 1964	Jav Samsa starts work as an apprentice	Ist Catering Trailers
	Ray Samsa				Jav Samsa (AJC
Albert James Carey					
Vi Carey					
Linda Samsa					
	National Shown	rooms			
Baggage trailers / Utility trailers					
Trailer tents				(Catering trailers & vans
Factory / Showroom Drury lane, Houghton Regis	Factory King Street,	Factory Leighton Buzzard	Factory Townsend Road, Houghton Regis		
0/61	Houghton Regis	1980			1990



Growing business

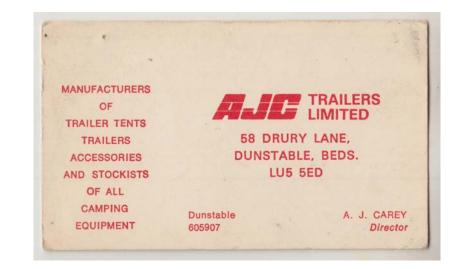
from garage to factory in 1 year.

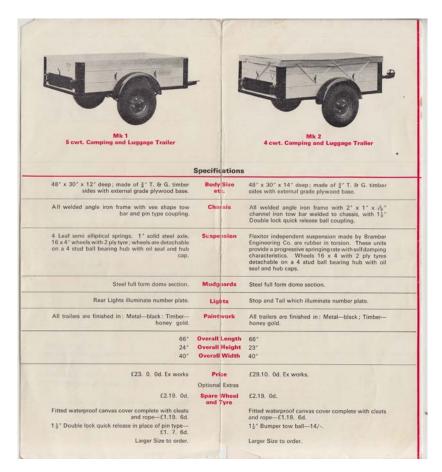
The Exchange & Mart magazine advert had generated lots of orders for the AJC Baggage Trailer. Albert couldn't keep up with the demand working out of his garage after night shifts. He soon quit his job to focus on the trailers.

To fulfill the first batch of orders Albert was using friends garages in Luton and Watford to store materials needed to build the trailers.

A factory was essential to keep up with the demand. So, in late 1964 Albert decided to sell the family home in Wilbury Drive, Houghton Regis and invest in the new business. They purchased Burgess Fruit & Veg Store in Drury Lane Houghton Regis. It needed a lot of work, removal of pigsties and green houses and a bungalow extension. Whilst the renovations and works were going on, the family even kept the Green Grocer operation going to help with costs. Within a few months the old shop was closed and AJC's first factory & showroom was open.

The rest is history !







Self assembly & baggage trailers

1965 - 1990

The AJC range of baggage trailers was the most popular trailer range.

AJC produced an average of 100 per week throughout the 1970's.

٥ 0 ٥ 5 KEY TO COMPONENTS A.1 G HUB COVER WHEEL ASSEMBLY SIDE MEMBERS - 4 BOARDS EACH SIDE/TONGUE - GROOVE WHEEL NUTS SPLIT PIN M

- LIGHTING ASSEMBLY
- Е BEARING AND SEAL

MUD GUARDS

CORNER BRACKETS

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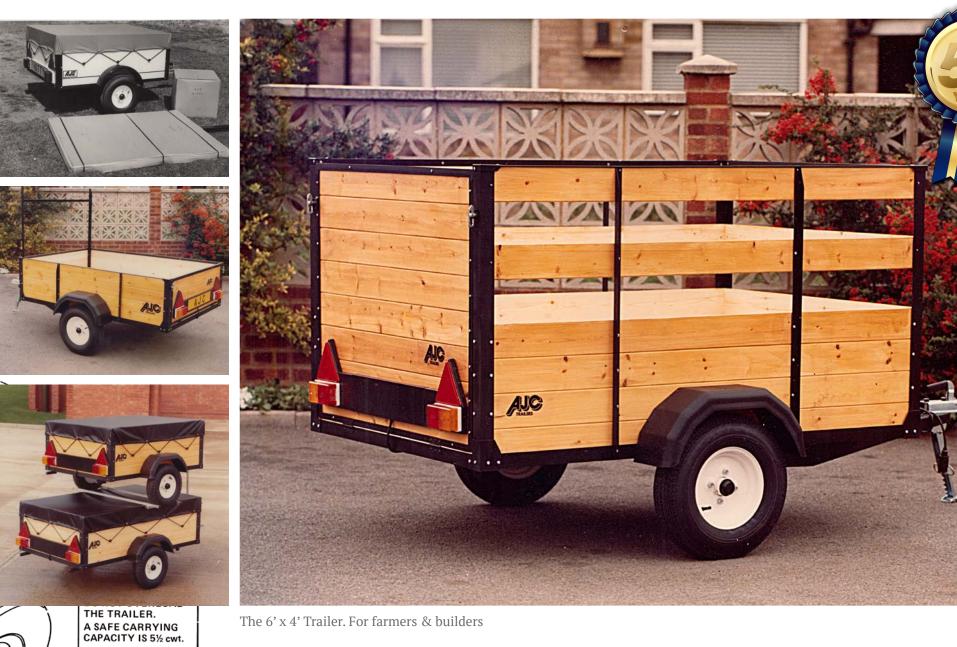
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G BEARING

BASE

н WASHER

- CHASSIS ASSEMBLY
- COUPLING 0
- END MEMBERS 4 BOARDS EACH END/TONGUE-GROOVE
- PLASTIC END STOPS Q



The 6' x 4' Trailer. For farmers & builders

- M



Camping Trailers

1965 - 1984

AJC started to adapt the baggage trailer to house a tent, within a few years AJC had established a name for themselves in the camping industry.

The first product was The TowTent. A fold out tent inside a small trailer, affordable and lightweight, this concept took off in a big way ! In addition to building 100 baggage trailers a week, The TowTent range was gaining popularity.

In 1972 a new factory in King Street, Houghton Regis was purchased, and the Drury Lane unit became an AJC showroom.



National coverage

1976 - 1986

AJC Trailers soon had a nationwide coverage, with 6 showrooms opening selling camping/baggage trailers and all associated accessories.

- Houghton Regis, Beds.
- Nottingham
- Willenhall, Staffs.
- Northampton
- Manchester
- Thorbury, Glos.

Almost all of Albert's family and were now involved in the business.

AJC CAMPING & TRAILER CENTRES

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		Table						



Camping Brochures

AJC Trailers had huge success in the 1970's. Many thousands of trailer tents were produced, making AJC the largest manufacturer in the marketplace.

Each of the 6 showrooms had the whole range on display along with a shop filled with spares and camping equipment.

All these products were made in the King Street, Houghton Regis factory until 1975. Production moved to a larger factory in Leighton Buzzard Bedfordshire.



AND CAMPING CENTRE

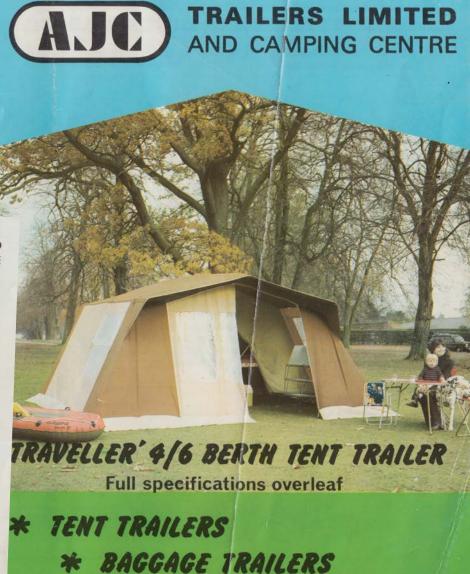
1. A.J.C. 'Traveller' 4/6 berth Trailer Tent

BODY WEIGHT: 140 lbs approx. GROSS WEIGHT: 280 lbs approx. BODY FOLDED: 64% 347 approx. CANVAS IF-UIV encoded: 145 147 approx. CANVAS IF-UIV encoded: 145 147 approx. CANVAS IF-UIV encoded: 145 147 approx. CHASSIS: AI weided angle fon frame with wes shape tow have welded to chassis. BOM quick refease ablic oupling fitted as standard. TYRES IT-Ubed: 167 347 400-8 BODY WORK, Konteld aluminium BLECTRICS: 12 voit system; tail, stop, flashers fully wired with 7 pin piul; Two transplar reflectors. MATTRIESS Two 5 447 foam mattresses. HATTRIESS Two 5 447 foam mattresses. FLOGD CLACKS: Four Dipp Down. RECORD CLACKS: Four Dipp Down. FLOGD RCLACKS: Four Dipp Down.

2. A.J.C. Tow Tent 2/4 berth Trailer

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Linda & Jav Samsa pictured on the cover



* BOAT TRAILERS

* CAR-TRANSPORTERS

Full specifications overleaf

Ray Samsa

AIR CAMPER

The Air Camper can be anchored securely to a car's rain gutters and is stable ir high winds. Easy to erect and dismantle. Avoids sleeping on ccld, damp ground.

SOLE LICENSEE; UNDER U.K. PATENT

AS SEEN ON TELEVISION

MANARAM

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- A COLORING

PLEASE

SEE SEPARATE

FOR THE LATEST

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PRICE LIST

Linda Samsa

Roof tents

The Air Camper

In addition to the camping trailer range, roof tents were gaining popularity and AJC developed their own version.

This was featured on BBC BluePeter in 1970's, the presenter John Noaks demonstrated the AJC Air Camper on national TV.















Н

V I	2 section spring loaded
	CANOPY CENTRE BRACKET
N	
	CANOPY SIDE BRACKET



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Fig. 8 Place awning canvas over back section ward over from the section





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16



Utility Trailer range

During the 1980's the "Package Holiday" was becoming more popular. Holidays to Europe on coach and airplane were now more affordable than ever. This lead to a serious decline for the UK camping industry. As a result in the early 1980's AJC had to close their UK-wide showrooms and concentrate on their Utility trailer range. The Drury Lane Houghton Regis showroom was the last to close in 1983. In 1980 production moved from the Leighton Buzzard factory to Townsend Road, Houghton Regis, shown here in the right.





Below is heavy duty trailer model built in 1984, The Nevada took it's name from the discontinued camping trailer range in the 1970's. This trailer was made from the load-bed of a flat bed Renault van. Working with a local van conversion company, Albert sourced these discarded units and turned them into a popular trailer, many 100's were built from 1983 to 1988.

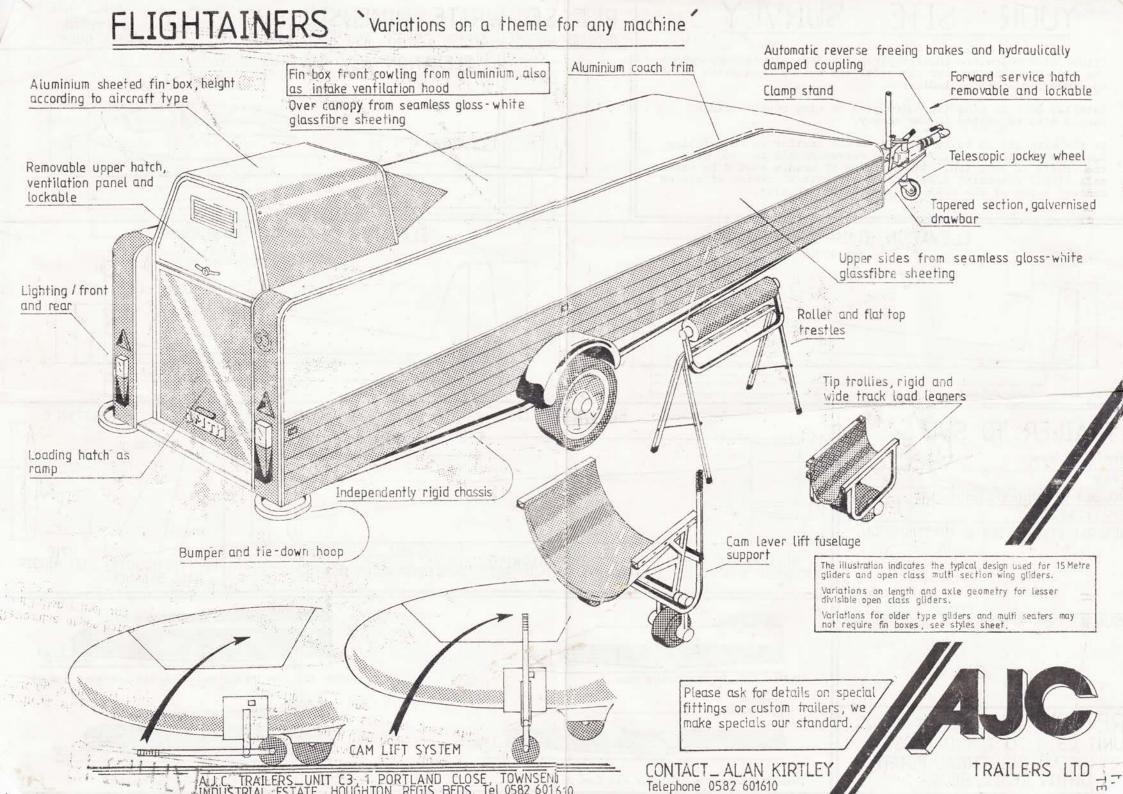


Glider Trailers 1980 - 1985

The AJC Dunstable factory was close to The London Gliding Club which made it easy to develop the design working closely with gliding enthusiasts.







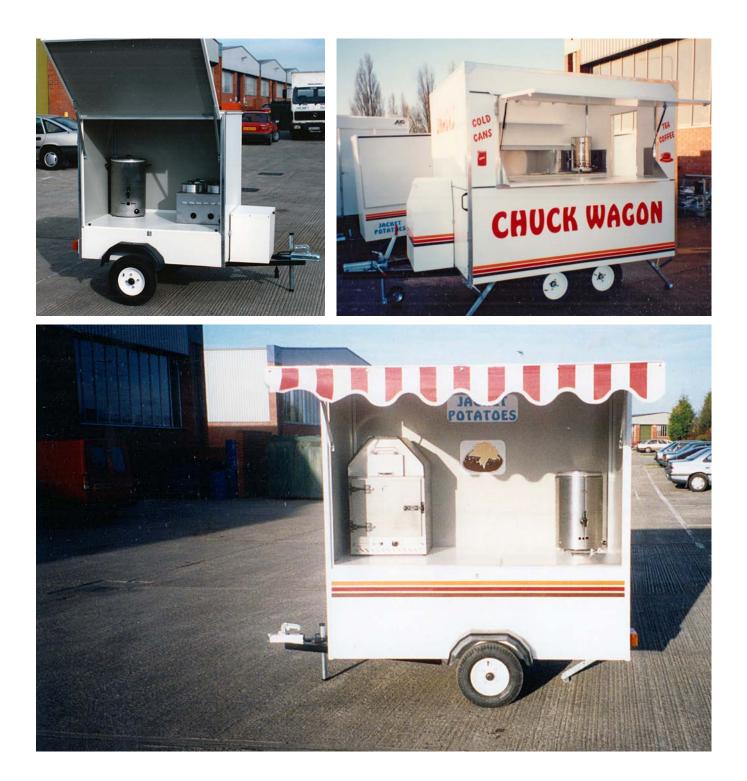
Catering Trailers

1987 - present

The first catering trailers were made in 1987, as a natural progression of the large storage trailer. They started as a basic unit, with an internal shelf and a plug socket for appliances.

As soon as the catering trailer concept was marketed, there was a steady demand, and the models soon became more sophisticated to accommodate more specialised food outputs.

The first trailers were made with white coated PVC panels, then moved onto GRP panels, which are lighter and stronger.





Catering Trailers

1987 - present

In the late 90's, Jav Samsa, Albert's grandson, finished college and started to work at AJC. Jav worked as an apprentice engineer and learned the business at all levels.

Jav started to develop the production and design of the catering trailer ranges. Jav has stayed with the company and owns and runs AJC Trailers today.









In 1998, AJC Trailers manufactured many trailers for export to Russia. Pictured here is the 1st batch delivered in temperatures around -30 °C.

They were all moved in shipping containers, and proved quite hard to remove the trailers from the containers.





11



Brochures 1990's





AJC TRAILER VAN

Size	Approx. Carrying Capacity
A27 6' × 4' × 4'	8 cwt.

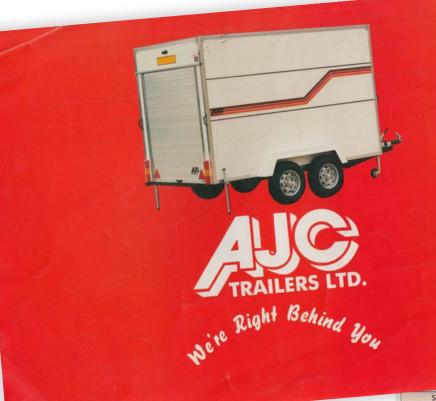
AJC A27 Economy Handiloader

Chassis: All welded steel frame. V-shaped draw bar, single axle unbraked, 8 cwt. carrying capacity, 50 mm caupling, Wheels: 520 × 10 4-stud fairar, Rear prop stands for stationary loading, Tie rails, PVC coated steel body and roof. Door at rear. Full lighting. Optional Extras: Spare wheel, stripe and beading

AJC A32 (MARKETEER) Vending Trailer

Carrying Capacity 171/2 cwt. ailer

(Illustrated on Back Page) ng capacity 17½ cwt. 0 mm auto reverse body, translucent roof, pening vending hatch,



Size	Approx. Carrying Capacity
A30 10' × 6' × 6' 6 A31 12' × 6' × 6' 6	

AJC A30 Trailer Van

Chassis: Twin axle, carrying capacity 30 cwt. all welded steel 'A' frame. V-shaped draw bar, outo reverse, 50 mm coupling including jockey wheat Wheels: 155 × 13 4-stud fixing. Body: PVC coated steel body and roof. Tie rolis, fibring(ass wind deflector, rear prop stands for stationary loading, choice of roller shutter or opening doors.

AJC A31 Trailer Van Not illustrated by photograph

Chasis: Twin axle, carrying capacity 28 cwt. all welded steel 'A' frame. V-shaped draw bar, auto reverse, 50 mm coupling including jockey wheel.





Size	Approx. Carrying Capacity
A28 6' × 4' × 5'	7½ cwt.

AJC A28 Handiloader

Chassis: All welded steel frame. V-shaped draw bar, single axle braked, 71/2 cwt. carrying capacity, 50 mm auto reverse coupling including jockey wheel. Wheels: 520 × 10 4-stud fixing. Rear prop stands for stationary loading. PVC coated steel body and roof. Tie rails. Roller shutter Door and wind deflector.

Optional Extras: Spare wheel, stripe and beading





AJC TRAILER VAN

Size	Approx. Carrying Capacity
A29 8' × 5' × 5' 8"	18 cwt.

AJC A29 TRAILER VAN

ADC A22 TRAILER VAN Chassis: Twin axle, corrying capacity 18 cvt. all welded 'A' frame. V-shaped draw bar, auto reverse braked 50 mm coupling including jockey wheel. Wheels: 500 × 10 4-stud fixing. Body: PVC coated steel body, translucent root. Tile raits, fibreglass wind defector, rear prop stands for stationary loading, choice of roller shutter or opening doors. Optional Extras: Service hatch, spare wheel

All braked trailer vans are fitted with Al-ko suspension and

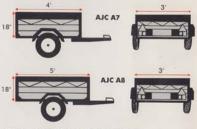


AJC BUILDING TRAILERS

	Size	Approx. Carrying Capacity
	6' × 4' × 18" D.T.B. 6' × 4' × 14" D.T.B.	8 cwt. 8 cwt.
LC A	9	

AJC A9 Chassis: Welded angle iron frame. Wheels: 520 × 10 4-pb; Taper bearing hubs, 4-stud fixing. Draw Bar: 'A' frame welded to chassis. 50 mm quick-releate: coupling. Suspension: Fully independent. Body: T and G timber, varnished in Honey Gold. Timber base covered with sheer of steel. Steel stanchious and top protected by angle iron. Drop tail gate. Mudguards: High density polyuethane (non-rus). Electrics: Lighting board complete with 2 triangle reflectors, 2 stop, tail, flasher lamps wired to a 7 pin plug. Fog lamp supplied.

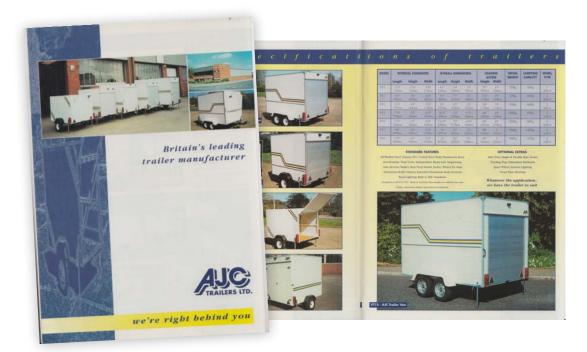


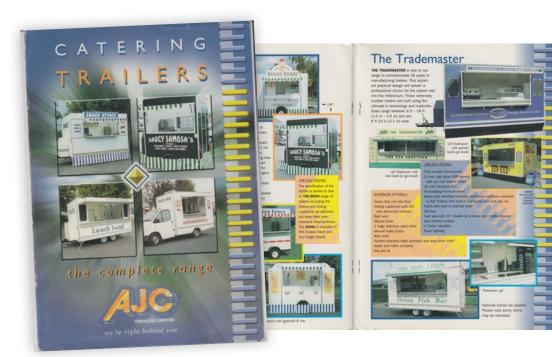


AJC LUGGAGE TRAILERS

Size	Approx. Carrying Capacity
A7 4' × A8 5' ×	6 cwt. 5¾ cwt.
AJC A7	
AJC A8	

Chassis: Welded angle steel frame. Wheels: 400×8 4-ply tyre, taper Chassis: Weided angle steel trame. Where is 400 A d 4 ppr trie, toper bearing hubs, 4-stud fixing. Draw Bar: Welded to chossis, 50 mm quick-release ball coupling. Rear supports for on-end storage. Suspension: Fully independent. Body: T and G timber sides varnished in Honey Gold. Timber base. Mudguards: High density polyurethane (non-rust). Electrics: Lighting board complete with 2 triangle reflectors 2 stop





Britain's leading trailer m



Company Brands

AJC Trailers began to separate into two separate divisions around 2007, when AJC began to build the EasyCabin mobile welfare unit.

The current Cosgrove Way factory was purchased in 2006 to accommodate the growth of the catering trailers, but soon became too small to produce both catering units and welfare units on the same production line. In 2015, a new factory just around the corner was started only catering trailer production. At this point, a separation in the branding was needed to cater for different market sectors.



Site welfare, trailers, static units, hybrid power technology



Bespoke catering trailers, van conversions, retail installations













AJC's 1st welfare unit was a huge success, bringing to the market new and fresh design approach compared to the existing welfare products at the time.

AJC has continually improved on the design, leading to the EasyCabin unit becoming one of the most popular welfare solutions on the market. Many 1000's of EasyCabins' are in use today.

The EasyCabin design uses hydraulic axles to lower into a secure position and uses hybrid technology to ensure maximum fuel economy.

EasyCabins' major clients are plant hire companies that offer the cabin for rent. The largest fleet is over 1250 units strong, and available to hire nationwide.



December 2004, the very first AJC welfare trailer.



October 2005, the first AJC welfare unit with hydraulic axles. The current EasyCabin 12 design evolved from here.



WELFARE UNITS

Trailer-made business success story

The manufacturers of Easycabin welfare units, AIC Trailers, report growing signs of optimism in the construction discry. Leading nire firms are placing signif cand orders with AIC Trailers and the company asys that 2010 is proving to ae a bawyear. Java and Jane Samsa are the husband and wife team running Liton-based AIC Jav says: Although our bread and butler business has always been catering trailers, the hire companies just can't seem to get enough of our welfare units. There seems to be movement in the construction industry. The demand for better welfare provision is there and we've



welfare provision is there and we've Jane and Jav Samsa from Easycabin: "encouraging signs in the industry." been responding to it."









AJC Trailers

After the launch of the EasyCabin brand in 2006, AJC Trailers continued building bespoke catering trailers in the Cosgrove Way factory on the same production line.

AJC Retail Solutions

With the appointment of Jeremy Baker in 2010, new retail product lines were developed that branched out into new market sectors. At this point the new company, AJC Retail solutions was established to continue with Bespoke products.

In 2014 the first major retail kiosk contract was completed, and as a result of its success, in 2015 AJCRS moved to it's own factory (Bilton Way)

AJC Retail Solutions now produces bespoke retail catering kiosks, and specialist catering van & trailer conversions along with bespoke shopfitting projects.



April 2009, Cosgrove Way Showroom, before AJCRS moved to Bilton Way to make room for EasyCabin production.









Eventsman with curved conservatory roof.



1st large catering kiosk contract - Woking

People

AJC started as a family owned and run company and today it is still owned by the same family.

AJC has always invested in it's employees. The key to any companies success is the staff that run the day to day business

The key employees over the years are pictured here, we recognise their great and continued contribution to the company.



Linda Samsa, Edna Carr (Accounts & Sales 1970 - 2005), Jav Samsa, Myra Chapman (Accounts & Sales).



Geoff Smith (Engineer, retired) + Trousers





Rob Figliola

Paul Stannard

Kevin Daly AJC RS



Jane Samsa, Managing Director AJC RS



Jeremy Baker, General Sales Manager AJC RS



The Future

AJC is a forward thinking, innovative company. AJC takes pride in developing hybrid technology to increase fuel economy and easy of use. Many EasyCabin products are formally recognised for their green credentials. AJC EasyCabin won their first Green Apple Award Environment Award in 2017, for the Ecosmart Hybrid system.

AJC EasyCabin have been at the forefront of the industry, driving development of systems and products that use hybrid technology and alternative fuels like hydrogen.

AJC Retail Solutions have moved into larger scale retail installations and high-end bespoke trailer / vehicle conversions. Hydrogen + Solar = ZERO

No local carbon emissions, the future of site welfare.







Ecosmart ZERO 1st trail with GAP, Heathrow Airport















Dedicated to the legacy of Mr C. & Mrs C.

Albert James Carey 1927 - 2009 Vi Carey 1926 - 2017 Full specifications overleaf

RBJ 434M

The Air Camper can be anchored

The Air Camper can be anchored securely to a car's rain gutters and is stable ir high winds. Easy to erect and dismantle. Avoids sleeping on ccld, damp ground.

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